



# Partnering with Fintech Companies: Due Diligence, Evaluation & Risks

*(90-minute webinar – available live or on-demand)*

**Tuesday, November 30, 2021**

12:00 PM Pacific

1:00 PM Mountain

2:00 PM Central

3:00 PM Eastern

[Register Here](#)

What does it mean to “partner” with a fintech company? This webinar will provide the details on contract terms and negotiation, regulatory compliance, and due diligence. Learn how these relationships can improve efficiency and lower costs.

## **AFTER THIS WEBINAR YOU’LL BE ABLE TO:**

- Understand the regulatory and legal requirements of partnering with a fintech company
- Explain both the bank and the fintech company’s roles and responsibilities in their relationship
- Conduct the required regulatory due diligence
- Properly evaluate the risks and benefits before entering into a relationship
- Create the best relationship structure with a fintech company
- Negotiate with a fintech company to obtain favorable contract terms

## **WEBINAR DETAILS**

Fintech companies are dramatically changing the financial services industry. Many community banks are entering into business relationships with fintech companies to provide innovative products to enhance customer satisfaction, increase the bank’s efficiency, and reduce costs. Due diligence and risk evaluation have always been important components in a bank’s third-party risk management process, and this is especially important when “partnering” with fintech companies. This webinar will detail the specific items that bank regulators require you to consider when conducting due diligence and evaluating a fintech company. You’ll also learn the practical business issues to address when entering into such a relationship.

## **WHO SHOULD ATTEND?**

This informative session will benefit bank management, loan and deposit operations personnel, technology staff, new product staff, vendor management personnel, compliance officers, auditors, attorneys, and others involved in the strategic planning, due diligence, and evaluation processes.

## TAKE-AWAY TOOLKIT

- Guide for community banks (published by the FDIC, OCC, and Federal Reserve) titled *Conducting Due Diligence on Financial Technology Companies – A Guide for Community Banks*
- Due diligence checklist specifically designed to evaluate fintech companies
- Employee training log
- Interactive quiz

## MEET THE PRESENTER

### **Elizabeth Fast, JD, CPA, Spencer Fane LLP**

Elizabeth Fast is a partner with Spencer Fane LLP where she specializes in the representation of financial institutions. Elizabeth is the head of the firm's training division. She received her law degree from the University of Kansas and her undergraduate degree from Pittsburg State University. In addition, she has a Master of Business Administration degree and she is a Certified Public Accountant. Before joining Spencer Fane, she was General Counsel, Senior Vice President, and Corporate Secretary of a \$9 billion bank with more than 130 branches, where she managed all legal, regulatory, and compliance functions.

## THREE REGISTRATION OPTIONS – WHAT YOU GET

### **1. Live Webinar Includes**

- Unlimited connections within your institution to the Live Webinar
- Handout and Take-Away Toolkit
- Available on desktop, mobile & tablet
- Presenter's contact info for follow-up

### **2. On-Demand Webinar Includes**

- Recording of the Live Webinar
- Available two business days following Live date
- Handout and Take-Away Toolkit
- Available on desktop, mobile & tablet
- Free Digital Download, yours to keep
- Share link with anyone at your institution
- Presenter's contact info for follow-up

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If you need help with anything, please drop us an email at [support@financialedinc.com](mailto:support@financialedinc.com) or call 406.442.2585